***K*unal *E*nterprises**

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**AUTHORISED DISTRIBUTOR OF:**

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| --- |
| **[Schneider Electric: the global specialist in energy management](http://www.schneider-electric.com/) [LOGO](http://www.minilecgroup.com/index.php) http://static.wix.com/media/0b9bfd664fd21c6541cc5f02a73102d6.wix_mp_256** |

**Sales Office:**

Ground floor .G1, BLDG.NO.A1, SINI ARCADE, NR.KASHELI TOLL NAKA,

KASHELI BHIWANDI-421302

**OFFICE PH.NO**. **9699008287, MOB.NO.** **, 9322901098**

**E-mail ID:** [kunalenter@yahoo.co.in](mailto:kunalenter@yahoo.co.in)

**PROFILE OF M/S. KUNAL ENTERPRISES**

M/S KUNAL ENTERPRISES is a Proprietary firm established in year2002.The firm is mainly in distribution of various electronic equipments primarily used to monitor, analyze & control electrical

power parameters in industry & provide services like installation, calibration, testing of the related

products. The proprietor is from electronic engg. background having passed diploma in electronic

engg from Pune in year 1988. having worked with M/S FINOLEX CABLES LTD ,PUNE from

year 1988 to 2000 as a project eng responsible for installation of cable manufacturing machines & maintenance of the same. Worked with TATA INSTITUTE OF FUNDAMENTAL RESEARCH,

MUMBAI as scientific assistant from year 1990 to 1993 responsible for designing, testing &

maintenance of electronics circuits used for data acquisition of high energy gamma rays at the

observatory situated at Pachmari in MADHYA PRADESH. Joined M/S MINILEC INDIA PVT LTD

a Pune based ISO 9001 CO, company manufacturing electronic relays for use in electrical industry to monitor & control power as a sales engineer in year 1993 responsible for sales of Mumbai region. PROMOTED TO SALES EXECUTIVE in year 1996 with additional charge of GUJRAT region.

promoted as area manager in year 1998 handling Mumbai & Gujarat & ASIA PACIFIC COUNTRIES namely Malasiya,Phillippnies & Hong Kong.

**We are authorized distributors of following companies:**

1) M/S. Schneider Electric a multinational co with annual sales of 2200 cr in India.. We are their

distributors for low voltage switchgear and selec partner for their Energy Efficiency group responsible to sell & promote energy meters & related products to all industry segments. Also to identify & book orders for energy audits, power quality audits, harmonic audits. To provide energy management solutions for high end power consumers.

(namely steel industry, cement industry, power plants, hotels, malls ,commercial buildings, etc).

2) M/S Minilec India Pvt .Ltd a PUNE based co with annual group sales of 100cr manufacturing

protection & control relays, power monitoring relays, signaling & monitoring required in power

plants &sub stations, generator protection relays, pump automation systems, process &

plant controllers.

3) apart from above we stock products & equipments used to measure temperature, level, timers

,encoders, make customized electrical panels.

some of our estimed customers are Reliance Industries Ltd, Reliance Infrastructures Ltd. , TATA Steel Ltd , TCS LTD, Godrej and Boyce Ltd., JSW LTD, HR Johnson Ltd, Mahindra and Mahindra Ltd, Viraj profiles Ltd, TATA power Companies Ltd, Hotel Leela , ITC Hotels, Lupin Ltd , Musco Ltd, etc.

As we are in power industry the need for measurement of power, control & saving of the same

will keep on increasing in years to come. more & more co.s are going for ISO Certification which

requires detailed study of power and energy consumption. In many process plants also government

has made it mandatory for regular power monitoring and audits to be carried out in plants to study

the consumption and control the use of power.

Companies can pin point the areas where they can save power as the cost of power is increasing

day by day, right from small users to HT users all are looking for various ways to save power.

So looking at above scenario we are assured of good business volumes for years to come.